

# 2011 WorldSkills Australia School / College

## Retail Competition

### RET11/2 Competitors' Pre-Competition Information

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#### PREAMBLE

This competition is a demonstration category only where students will have the opportunity to showcase the competencies gained during their Vocational Training in Retail at school.

#### SKILLS LIST

- Sales Role
- Career Paths
- Selling Skills
- Retail Maths
- Stock Control
- Merchandising
- Customer Service
- OH&S
- Housekeeping
- Presentation/Communication

#### MARKING SUMMARY

The project will be judged by a panel of experts using the following marks as a guide:

SECTION		POSSIBLE MARK
1	The Sales Role	10
2	Career Paths	5
3	Selling Skills	40
4	Retail Maths	5
5	Stock Control	5
6	Merchandising	10
7	Customer Service	10
8	Occupational Health & Safety	5
9	Presentation	10
	<b>TOTAL</b>	<b>100</b>

#### TOOLS & EQUIPMENT TO BE PROVIDED BY THE COMPETITORS

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Following is a listing of tools and equipment each competitor will be required to bring to the competition. It is only a guideline and you may bring any other tools of trade which you use in the day to day undertaking of your occupation.

- 1 black pen
- 1 red pen
- Professional business wear

**MATERIALS & EQUIPMENT TO BE SUPPLIED BY THE ORGANISERS**

- 1 counter with POS equipment to be shared per 2 competitors
- Products for merchandising and role plays
- Desks and chairs for written components
- Paper for written exercises
- Pencils, rulers and coloured pens for floor plans
- Short maths test
- Calculators
- Goods for sale
- Paper for wrapping and carry bags
- Sticky tape

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**OH&S Requirements**

**TEST & TAG**

**Competitors** are required to have all of their 240V electrical equipment tested prior to the competition by an approved electrical appliance tester. No competitor will be allowed to use any 240V electrical equipment unless it has a current appliance test tag attached.

**Organisers** are requested to have all of the 240V & 415v electrical equipment tested prior to the competition by an approved electrical appliance tester. No equipment shall be used in the competitions unless a current appliance test tag is attached.

**DEMONSTRATE GOOD HOUSEKEEPING**

Competitors are required to properly manage their workplace, including minimising waste, preventing unavoidable power/gas consumption and effectively using materials and tools.

**WORK METHOD STATEMENT**

Competitors must complete a Work Method Statement in preparation to compete in the competition. Completed Work Method Statements must be submitted to the Judges prior to the start of the competition. No competitor will be allowed to compete in the competition unless a Work Method Statement has been completed.